



**New Spare Switch**

PROPOSAL PREPARED FOR  
City of Greenfield



## Quote Summary

Juniper Networks

This quote is for a spare EX4400 and includes an additional power supply and 5 years of support

## Spare EX4400

Qty	Manufacturer Name	Item #	Product Description	Unit Price	Ext. Price
1	Juniper Networks	EX4400-24X	24x10GbaseX switch with 2x100G uplink ports. MACsec AES256. Airflow out of PSU. Optional module-4x10G or 4x25G	\$5,701.08	\$5,701.08
1	Juniper Networks	JPSU-550-C-AC-AFO	550W compact AC AFO power supply for EX4400 switches	\$260.30	\$260.30
1	Juniper Networks	CBL-EX-PWR-C13-US	Power Cable, US	\$19.01	\$19.01
				Subtotal:	<b>\$5,980.39</b>

## Extra Power Supply

Qty	Manufacturer Name	Item #	Product Description	Unit Price	Ext. Price
1	Juniper Networks	JPSU-550-C-AC-AFO	550W compact AC AFO power supply for EX4400 switches	\$260.30	\$260.30
				Subtotal:	<b>\$260.30</b>

## Support

Qty	Manufacturer Name	Item #	Product Description	Unit Price	Ext. Price
1	Juniper Networks	S-EX-A-C2-5-COR	SW, EX, Advanced, Class 2 (24 ports), includes Wired Assurance and VNA subscription for EX24 Port Switches with SVC CORE support, 5 YEAR	\$751.90	\$751.90
				Subtotal:	<b>\$751.90</b>



## New Spare Switch

**Prepared by:**

**Qubit Networks**

Rick Letourneau

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rick@qubitnet.com

**Prepared for:**

**City of Greenfield**

10 S. State Street

Greenfield, , IN 46140

Rob Souchon

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**Quote Information:**

**Quote #: 000504**

Version: 1

Delivery Date: 01/31/2025

Expiration Date: 02/28/2025

## Quote Summary

**Description**

**Amount**

Spare EX4400

\$5,980.39

Extra Power Supply

\$260.30

Support

\$751.90

**Total: \$6,992.59**

Taxes, shipping, handling and other fees may apply at time of invoicing. We reserve the right to cancel orders arising from pricing or other errors.

\*Note: Anything (verbal or written) expressed or implied elsewhere, which is contrary to this proposal shall be null and void. Credit Card orders are subject to a 3.75% processing fee.

### Qubit Networks

### City of Greenfield

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: Rick Letourneau

Name: Rob Souchon

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: 01/31/2025



## General Terms and Conditions

By signing and executing this Order Form, Qubit Networks, LLC ("Qubit") and the party named in such Order Form ("Customer") agree, acknowledge, accept, and certify to the following:

(a) All purchases of Systems, Equipment and/or Services (as defined in the Terms and Conditions) under each Purchase Document between Qubit and Customer are and shall be subject to the general terms and conditions posted on Qubit's website at [www.qubitnet.com](http://www.qubitnet.com) ("[Terms and Conditions](#)"), which are incorporated herein and may be changed or amended from time to time by Qubit on Qubit's website; and

(b) Customer certifies, acknowledges, and agrees that Customer has read, understands, and agrees to the provisions of this Order Form and to the Terms and Conditions, and Customer understands and confirms that it has accessed or can obtain access to the Terms and Conditions on Qubit's website, and may obtain and retain a copy of such Terms and Conditions from Qubit's website; and

(c) Customer certifies, acknowledges, and agrees that the Terms and Conditions are subject to change from time to time, and that the Terms and Conditions in effect at the time of Customer's acceptance of a Purchase Document shall be those Terms and Conditions set forth on Qubit's website at the time of Customer's acceptance of the applicable Purchase Document; and

(d) Customer agrees and acknowledges that Qubit does not provide price protection, and the costs, prices, fees, and expenses in the Order Form and Purchase Documents have been calculated based on the current prices and availability for labor, components, products, equipment, and general component IT materials. In the event of tariffs, material shortages, product availability, labor unavailability, or any other event beyond Qubit's control that cause an increase in the price of service delivery under this Agreement, Qubit shall propose to the Customer an equitable price adjustment at least thirty (30) days prior to the proposed effective date. The equitable price adjustment shall become effective if agreed to in writing by the Customer prior to the effective date of the equitable price adjustment.

(e) In the event of a conflict between or among (i) the provisions of this Order Form and/or the Terms and Conditions and (ii) any specific provisions set forth in a current, valid existing written agreement executed by and between Qubit and Customer (an "Existing Agreement" herein), the provisions of such Existing Agreement will control and take precedence over the specific conflicting terms of this Order Form and/or the Terms and Conditions solely to the extent they are inconsistent herewith and therewith. In all other cases and for all other non-conflicting provisions, the Terms and Conditions of the Order Form and Terms and Conditions hereof will prevail and control between Qubit and Customer.