



December 9, 2025

Mayor Guy Titus
Board of Public Works and Safety
10 South State Street
Greenfield, IN 46140

Re: Aluminum Sulfate – RFP Award Recommendation

Mayor and Board Members,

At the previous meeting of the Board of Public Works and Safety, we received proposals for the supply of aluminum sulfate for the WWTP. Proposals were received from PVS Chemicals, Inc. and Chem Trade and are summarized in the table below. Brenntag declined to submit a proposal

Greenfield Wastewater Utility - Chemical Supply RFP					
Vendor	Contact	Email	RFP Sent	Follow Up Sent	Quoted Price
PVS Nolwood Chemicals	Sam Ricketts	sricketts@pvschemicals.com	11/13/2025		\$1.56/gallon
Brenntag	Kathy Scott	kathy.scott@brenntag.com	11/13/2025		No Bid
Chem Trade	Parul Patel, Gary Powell	bids@chemtradelogistics.co m	11/13/2025		\$1.3203/gallon

At this time, I am requesting that the Board accept the proposal from ChemTrade at a price of \$1.3203/gallon. Please let me know if there are any questions regarding this request or if any other information is needed at this time.

Best Regards,

A blue ink signature of Nicholas Dezelan, written in a cursive style.

Nicholas Dezelan, CHMM, ASP
Wastewater Utility Manager

*Wastewater Utility
302 East Davis Road: Greenfield, Indiana 46140
nicholas.dezelan@greenfieldin.gov
Phone 317-477-4360 Fax 317-477-4361*



CHEMTRADE

November 20, 2025

City of Greenfield
Office of the Clerk Treasurer
10 South State St.
Greenfield, IN 46140

SUBJECT: Bid for Liquid Aluminum Sulfate
Bid Due: November 25, 2025 @ 9:30 AM

Chemtrade Chemicals is pleased to respond to your request for bid for your chemical requirements. For the Liquid Aluminum Sulfate requirement, we offer the following for your consideration:

LIQUID ALUMINUM SULFATE

In Tank Trucks

\$1.3203/ Per Gallon

(For conversion purposes only, price equates to \$489.00 per dry ton)

F.O.B. destination.

Terms: Net 30 days from date of shipment.

Availability 3-5 days after receipt of order.

The above price is firm effective from date of award through December 31, 2026.

Price is based on full truckload quantities. Minimum shipment size is 4,000 gals.

We have enclosed a Product Safety Data Sheet and related technical data for your information.

Please feel to contact us if you have any questions or require additional information. We appreciate the opportunity to supply your Aluminum Sulfate requirements.

Very truly yours,

Parul Kachhia-Patel
Bid Specialist

Chemtrade Chemicals US LLC
90 East Halsey Road
Parsippany, NJ 07054
Web Site: www.chemtradelogistics.com

November 21, 2025



City of Greenfield
Office of the Clerk Treasurer
10 South State St.
Greenfield, IN 46140

PVS Nolwood Chemicals, Inc.
10900 Harper Avenue
Detroit, Michigan 48213
(313) 921-1200
bids@pvschemicals.com

Request for Proposal – City of Greenfield WWTP Aluminum Sulfate
“Wastewater Utility Alum Pricing Proposal”

Dear Mr. Dezelan,

PVS Nolwood Chemicals, Inc. is pleased to offer the following proposal for Aluminum Sulfate delivered to the WWTP.

PRODUCT: Aluminum Sulfate

PRICE: \$1.56/Gallons Delivered

Lead Time: 3 – 5 Business Days

Effective Dates: January 1, 2026 – December 31, 2026

Thank you for the opportunity to submit this bid. If you have any further questions, Please contact Wendy Mangold, Regional Sales Manager, at (313) 313-921-1200 or via email at bids@pvschemicals.com.

Sincerely,

A handwritten signature in blue ink that reads "Matthew Nowaczok".

Matthew Nowaczok
Assistant Secretary
PVS Nolwood Chemicals, Inc.